



# Rohit Sachdev

## Partner

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## Practice Areas

- Energy
- Infrastructure
- Renewable Energy
- Wind Energy

## Honors

- *Law360*, Rising Star: Project Finance, 2019
- “Deal of the Year” awards, *Project Finance* and *Project Finance International* magazines
- Articles Editor, *Columbia Business Law Review*

## Education

- M.B.A., Columbia University Graduate School of Business, 2007, *Beta Gamma Sigma*, *Dean's List*, *Honors (Finance and Accounting)*
- J.D., Columbia Law School, 2007, *Harlan Fiske Stone Scholar*
- B.A., Economics, Brown University, 2001
- General Course, London School of Economics and Political Science, 2000

Rohit represents several of the world’s leading developers of renewable and conventional energy generation projects on project development, M&A and financing arrangements.

He has extensive experience in the solar, wind, energy storage, gas and biofuel sectors, with a particular focus on California and other U.S. jurisdictions. Rohit’s past deal experience spans energy and infrastructure projects in the Americas, Asia, India, Europe and the Middle East, and includes award-winning transactions.

In recent years, Rohit’s practice has focused particularly on project development and project M&A transactions. He has successfully negotiated thousands of MWs of “physical” and “virtual” PPAs and tolling agreements, as well as a variety of construction, supply and other development arrangements. Rohit has also represented clients on the purchase and sale of renewables projects in various U.S. jurisdictions, as well as joint venture and other project asset arrangements. He has particularly focused on the development, financing and sale of domestic and international energy storage projects, including stand-alone, hybrid, front-of-meter and behind-the-meter projects.

Rohit started his legal career at an international law firm in New York where he focused on project development and project finance transactions across the globe. Prior to law and business schools, Rohit was an investment banking analyst at Credit Suisse in San Francisco where he provided M&A and financial advisory services to technology companies in Silicon Valley.

## Representative Engagements

- Several of the world’s leading solar project developers on thousands of MWs of power purchase agreements and related development arrangements with PG&E, SCE, SDG&E, SCPPA, Marin Energy Authority, City of Palo Alto, Imperial Irrigation District, and others.
- A sponsor in connection with project development, construction and financing arrangements for several gas-fired power projects worldwide, including a 600 MW power plant in the San Francisco Bay Area and peaker plants in other parts of the United States and Africa.
- One of the world’s largest renewables sponsors in connection with multiple wind PPAs in various domestic markets, including a 200 MW physical wind PPA in the MISO market with a premier technology/internet company.
- Multiple clients on the development and construction of utility-

scale energy storage projects, including stand-alone facilities and hybrid facilities combined with renewables or conventional power generation.

- A large conventional and renewables sponsor on the sale of two development stage solar projects in Tulare County, California with an aggregate capacity of 34 MW.
- A renewables developer on the sale of a development stage solar project in Stanislaus County, California with a capacity of 20 MW.
- A renewables developer on the sale of development stage solar projects in the U.S. Virgin Islands.
- A European sponsor on the project development, construction, debt financing, and tax equity financing of a 25 MW solar project in the Imperial Valley of California.
- A leading California developer on a bridge financing for a portfolio of solar power projects in Canada.
- California developers with joint venture, offtake and bidding arrangements for development of solar power projects in India.
- A biofuels developer in connection with the development, construction, and project financing of a MSW biofuels plant in Nevada.
- A joint venture of a global oil company and a leading energy-focused private equity firm in connection with the development, construction and project financing of a 512 MW natural gas-fired, simple-cycle power generation facility located in New Jersey, named the “Deal of the Year” by *Project Finance* and *Project Finance International* magazines.
- Representation of a power generation and transmission developer in the development and project financing of a 235-mile, 500-kilovolt transmission line across Nevada to deliver up to 600 MW of electricity, including from wind, geothermal and solar sources.
- A national oil company in the operation, financing and expansion of a \$9.9 billion refinery, ethane cracker and petrochemical complex and associated conversion industrial park in the Middle East.
- A global oil company in connection with the project development, equipment supply, and EPC arrangements for a 650 MW natural gas-fired, combined-cycle power generation facility located in New Jersey.
- A foreign development bank in connection with the potential project financing of a nuclear power plant supported by the U.S. Department of Energy’s Loan Guarantee Program.
- An international multilateral financial institution in the financial restructuring of a 165 MW coal-fired power project in Chile.
- A global oil and gas company in connection with the \$2.6 billion financing of an LNG project in Indonesia, named “Deal of the Year” by *Project Finance* and *Asian Counsel* magazines.

## Publications

- Commentator, “Energy Outlook: US Renewables Needs More Policy Help After COVID-19,” *Inframation News*, 2020
- Commentator, “Energy Outlook: Solar Plus Heats Up in Nevada,” *Inframation News*, 2019
- Commentator, “Sector analysis: The new frontier in renewables financing,” *Inframation News*, 2018
- Energy Storage Update 2018
- Commentator, “Colorado Passes Law for Energy Storage

Procurement,” Inframation News, 2018

## Speeches and Programs

- Moderator, Infocast Webinar: “Solar + Storage: The Boom Continues”, March 2020
- Speaker, “Financing and Revenue Streams for Storage”, 15th Annual Renewable Energy Law Conference, January 2020
- Speaker, “Storage Goes Corporate: Maximizing Value and Minimizing Risks”, Solar Energy Industries Association, November 2019
- Host and Speaker, DNV Energy Storage Lender’s Day, October 2019
- Moderator, “Dealing with the Financial Implications of Retrofitting Storage to Existing Projects and Sites,” Storage Week Plus, July 2019
- Moderator, “California Goes All In On Renewables,” Infocast Solar Power Finance & Investment Summit, March 2019
- Moderator, “Energy Storage Shark Tank,” Infocast Storage Week, February 2019
- Moderator, Infocast/Orrick Webinar, “Tax Issues in Battery Storage and Solar + Storage Transactions,” February 2019
- Moderator, “Opportunities and Challenges for Battery Storage Projects,” 2019 UT Renewable Energy Law Conference, January 2019
- Chair, Inaugural Storage East Summit, October 2018
- Moderator, Infocast/Orrick Solar + Battery Storage Webinar, September 2018
- Moderator, “California Energy Finance Shark Tank”, 6th Annual California Energy Summit, May 2018
- Moderator, “Developers’ Perspectives on Solar + Storage Business Models and Revenue Stacking”, Storage Week, March 2018

## Admissions

- California
- New York