

Introducing our India Practice

- At Orrick we have made a commitment to the Indian market and are focused on providing innovative solutions to our corporate, banking, technology, venture capital and other clients doing business in India as well as Indian companies looking to do business overseas.
- We regularly advise on India-related corporate, finance and technology transactions as well as deal structuring, protection of intellectual property, litigation, regulatory and tax issues.
- Our India Practice Group co-ordinates Orrick's India-related work (both inbound and outbound). Our India Practice Group is led by Jinal Shah who ensures that our comprehensive knowledge and experience of the legal, business and cultural issues facing multinational and emerging growth companies doing business in India is shared across our network of 23 offices spanning Europe, Asia and the US. Jinal is recognised in Chambers Global 2013 as a Leading Individual for Corporate/M&A (Experts Based Aboard): India, as well as also being recognised as a UK-based foreign expert for Corporate/M&A.
- We have strong links with local Indian law firms enabling us to provide clients with a coordinated and full service.
- Our specialist knowledge and global footprint means we are well placed to advise and support Indian clients doing business internationally in Europe, the Middle East, Africa, Asia or the Americas.

Transactional capabilities

Our corporate and finance lawyers have extensive experience in mergers and acquisitions, venture financing, capital markets and finance transactions in a variety of sectors, including technology, renewable energy, telecommunications and financial services.

- **M&A** - we regularly advise buyers and sellers on cross border mergers, acquisitions and de-mergers. Our work includes transaction planning and structuring; due diligence; drafting; deal negotiation; assistance with conditions precedent including obtaining antitrust and regulatory clearance and assistance with post-closing matters.
- **Capital markets** - we have a wealth of experience on a broad range of capital markets transactions, including IPOs, GDR offerings, convertible bond offerings and secondary fundraisings.
- **Finance** - we are experienced in advising on all types of debt financing including leveraged finance, receivables finance, project finance and asset finance.

Support practices

- Antitrust
- Employment
- Intellectual property
- Litigation and dispute resolution
- Private equity and investment funds
- Real estate
- Restructuring
- Tax
- Venture capital

Representative transactions

Our lawyers have experience of representing clients on a broad range of India-related transactions including:

M&A AND JOINT VENTURES

- **Bristlecone** in the auction process regarding SAP's outsourcing business in Germany.
- **Carluccio's**, the restaurant and delicatessen chain, on the recommended offer by an affiliate of the Landmark Group, a Dubai-based, Indian-owned company.
- **Everest Kanto** in the auction process regarding MCS International, a leading European producer of steel cylinders, in particular for the automotive industry.
- **Hindustan Sanitaryware & Industries**, in a bid to acquire the going concern of a newco totally owned by Ottone & Meloda, an Italian manufacturer of taps and fittings.
- **iVillage** in negotiating and restructuring a joint venture agreement with Hindustan Lever Limited in India.
- **Kotak Mahindra Capital Company** in connection with a proposed M&A transaction in Germany.
- **Lamberti Group** in the negotiation for the acquisition of an Indian-based chemical company.
- **Mahindra & Mahindra** on the acquisition of Schoeneweiss & Co. in Germany, a leading producer of forged safety components and parts with complex geometric shapes for the automotive industry.
- **Minda Corporation**, Ashok Minda Group, in a bid to acquire MGG Netherlands B.V.
- **Minda Industries**, Ashok Minda Group, in a bid to acquire TRI.O.M. S.p.A. and L.T.F. S.r.l.
- **Minda Management Services**, Ashok Minda Group, a leading manufacturer of automotive components, in a bid to acquire ZADI S.P.A., the sole shareholder of GKS Schließsysteme GmbH Neimann Motorrad-Schloßtechnik.
- **OnMobile Global** on the acquisition of the entire share capital and voting rights of Télisma SA, a French company involved in the design and sale of voice recognition software.
- **Qteros**, the developer of a unique and highly efficient Consolidated Bioprocessing (CBP) platform for the lowest cost production of cellulosic ethanol, on its strategic partnership agreement with Praj Industries Limited, a global leader in the development of innovative technology and engineering solutions for the production of biofuels and biochemicals.
- An **Italian industrial group** on a joint venture with a prominent Indian industrial group. The joint venture vehicle will establish manufacturing facilities in India.

CAPITAL MARKETS

- **CBaySystemsHoldings** on an IPO on AIM. The deal was underwritten by Jefferies International and Enam Securities.
- **Dhampur Sugar** on an IPO in India with a Regulation S Tranche.
- **ISM Capital** as lead manager on the private placement of GDRs of Bilcare Ltd. The transaction was part of a complex bond restructuring and offer of new bonds.
- **Jefferies International** in connection with numerous foreign currency convertible bond deals by Indian companies.
- **JP Morgan Securities** and Jefferies International Limited as joint bookrunners on the LSE listing of GDRs by Gitanjali Gems Limited.
- **Komli Media**, an Asia Pacific digital ad network platform which started as India's leading ad network platform, in raising its Series D round of financing led by Norwest Venture Partners
- **Merrill Lynch** as bookrunner on the LSE listing of GDRs by Amtek Auto.
- **UOB Global Capital** in the formation of a Mauritius-based equity long-short hedge fund investing in securities in India.
- An **Indian group** on a private placement of high yield bonds.

FINANCE

- **Accion International**, a social sector finance organisation, in connection with rescuing Pragati India Fund, a microfinance institution in India. The fund was impacted by an issuance of microfinance rules that were implemented after the crisis that developed in Andhra Pradesh.
- **Air India** in relation to the airline's first Japanese tax lease of a Boeing 747.
- **Nokia** in relation to receivables financings for a number of Indian Nokia customers.
- **The UK government (Export Credits Guarantee Department)** on the US\$2.7 billion fast track power projects in Visakhapatnam and Bhadravati, India.
- Prominent **UK institutional investors** on an investment into a significant Indian real estate fund.

GENERAL CORPORATE

- **Capgemini** in relation to negotiated agreements on behalf of this global outsourcing company providing services out of two major service centres located in Bangalore and Mumbai.

Value and innovation

Orrick's firm-wide commitment to outstanding service and value is a key driver of our approach to India-related work. We partner with our clients to find ways to add value throughout the course of any representation, and focus on long-term relationships that allow us to provide effective and efficient legal services in any context.

Examples of this approach include utilising the unique features of Orrick's global platform, including our Global Operations Centre, for certain support functions, and employing our innovative approach to staffing that allows us to maximise efficiencies at every stage of our work.

Contact us

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